

**CONFIDENTIAL**

FBIS-0257/85  
6 June 1985

MEMORANDUM FOR: Chief, Procurement Management Staff, DDS&T  
THROUGH: Contracting Officer, Foreign Broadcast Information Service  
FROM: Chief, Engineering Division, FBIS  
SUBJECT: Sole Source Justification: CONUS INTERNET Terminal

1. INTERNET is a major part of the FBIS Modernization Program. Under this initiative FBIS will lease satellite communications capability to provide real time forwarding of overseas monitored radio, TV, and other media to FBIS Headquarters. COMSAT International Communications, Inc. was competitively selected to represent FBIS in lease, through INTELSAT, of satellite transponder capability and to negotiate with the foreign communications authorities for ground terminals in England and Panama. Panama and England have stipulated that foreign government responsibility for overseas ground terminals is a condition of their approval of this initiative. The CONUS ground terminal is the last system segment to be procured.

2. Sole source approval is requested to award a contract for the CONUS INTERNET terminal to COMSAT International Communications, Inc. for the following reasons:

a. As responsible for the space segment and negotiations with the foreign communications authorities, selection of COMSAT will better ensure end-to-end system technical and operational integrity.

b. If a different contractor is selected for the CONUS terminal, COMSAT will have to be given additional scope (in part duplicative to the ground terminal contractor) to ensure, as it relates to the CONUS terminal, liaison with the common carrier, FCC, INTELSAT, and the foreign communications authorities. Further, to ensure system integrity COMSAT must be given additional scope to conduct independent performance analysis and testing of the CONUS terminal.

All portions  
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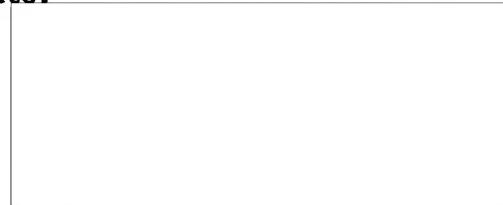
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c. Under their existing contract COMSAT has been able to secure a firm reservation of a satellite transponder with system activation scheduled for October 1986. Selection of COMSAT for the CONUS terminal will significantly reduce schedule risk and ease overall schedule management. Failure to meet the overall schedules will jeopardize the INTERNET program and risk the U.S. Government investment to date.



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CONCUR:



Deputy Director, Foreign Broadcast Information Service

*John S.*

Date

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Broadcast Information Service

*6 Jun 85*

Date

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APPROVE:



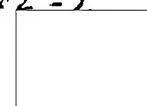
Chief, Procurement Management Staff, DDS&T

(Oct 86) see 6.302-1 (2)(1) and 6.302-2

*6/10/85*

Date

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**ROUTING AND RECORD SHEET**

SUBJECT: (Optional)

FROM		EXTENSION	NO.
			FBIS-0257/85
Chief, Engineering Division Foreign Broadcast Information Service		DATE	6 June 1985
TO: (Officer designation, room number, and building)		RECEIVED	FORWARDED
OFFICER'S INITIALS			
COMMENTS (Number each comment to show from whom to whom. Draw a line across column after each comment.)			
1. Contracting Officer Foreign Broadcast Information Service			
2. 301 Ames Building			
3. Chief, Procurement Management Staff, DDS&T Room 6E45 - Headquarters			
4.			
5.			
6.			
7.			
8.			
9.			
10.			
11.			
12. Chief, Engineering Division, FBIS Room 212 - Key Building			
13.			
14.			
15.			

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